CLIC DIGITAL



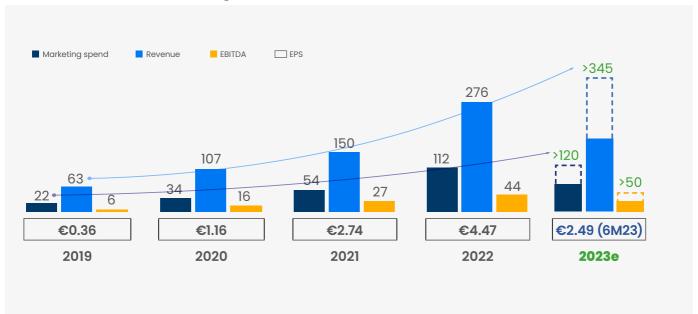
HALF-YEAR REPORT 2023



6M 2023 key financials



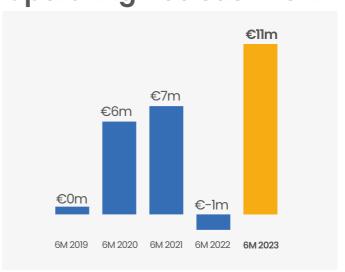
Business development



Revenue breakdown



Operating free cash flow



KEY FIGURES



				in millions of €
P&L highlights	6M 2023	6M 2022	2Q 2023	2Q 2022
Revenue	159.6	116.8	76.8	64.2
Marketing spend	-64.7	-52.1	-31.8	-29.6
EBITDA	25.2	18.4	12.4	10.1
EBITDA margin	16%	16%	16%	16%
EBIT	23.5	17.7	11.6	9.7
EBIT margin	15%	15%	15%	15%
Profit for the period	16.2	12.8	8.0	7.0
Basic earnings per share (in €)	2.49	1.97	1.23	1.07
Cash flow	6M 2023	6M 2022	2Q 2023	2Q 2022
Cash flow from operating activities	17.0	3.5	12.9	1.9
Cash flow from investing activities	-6.5	-4.4	-3.7	-2.9
Operating free cash flow	10.5	-0.9	9.2	-1.1
Cash flow from financing activities	-12.4	-7.2	-12.3	-7.3
Total cash flow	-1.8	-8.1	-3.2	-8.4
KPIs			30/06/2023	31/12/2022
Members (in millions)			1.1	1.3
	6M 2023	6M 2022	2Q 2023	2Q 2022
Expected average lifetime value (LTV)	82.69	71.90	87.53	72.41
Balance sheet			30/06/2023	31/12/2022
Equity			86.4	81.3
Total assets			147.7	135.1
Equity ratio			58%	60%
Net financial debt(-) / net liquidity(+)			8.0	9.9
Human resources			30/06/2023	31/12/2022
Full-time employees			152	139
Part-time employees			25	25
Total employees			177	164
Clasuras				
Shares			30/06/2023	31/12/2022
Share price (in €)			24.90	25.20
Number of shares			6,508,714	6,508,714
Market capitalisation			162	164

MANAGEMENT STATEMENT



Our first six months' results in 2023 have never been better and this recordbreaking strong Group performance together with our internal forecasts for the next half-year sets us very well on track to fulfil our 2023 guidance





BUSINESS DEVELOPMENT

Revenue

In the **second quarter** of 2023 (01/04 – 30/06/2023), CLIQ Digital Group (hereafter referred to as "CLIQ" or "Group") grew its revenue year-on-year by 20% to €76.8 million (2Q 2022: €64.2 million). The main growth drivers in 2Q 2023 were North American bundled-content streaming services as well as the higher lifetime value for bundled-content streaming services.

In 2Q 2023, bundled-content streaming services constituted 94% of total Group revenue and the regions North America and Europe constituted 59% and 34% of total revenue respectively. In relative terms, Latin America was the fastest growing region in the second quarter 2023 with €3.0 million revenue.

in natitions of O	6M 2023	6M 2022	20.2022	20.2022
in millions of €	OM 2023	0W 2022	2Q 2023	2Q 2022
Revenue	159.6	116.8	76.8	64.2
of which generated by:				
Bundled-content streaming service	148.9	99.1	71.9	56.2
Single-content streaming services	10.7	12.7	4.8	5.7
Ad-funded digital marketing services ¹	-	5.0	-	2.3
Regional split:				
North America	89.9	66.2	45.6	37.9
Europe	59.4	44.6	26.0	23.4
Latin America	6.0	0.1	3.0	0.1
ROW	4.4	5.9	2.2	2.8

In the **first six months** of 2023, CLIQ's revenue grew year-on-year by 37% to €159.6 million (6M 2022: €116.8 million). Revenue growth was mainly driven by an increase in online marketing campaigns promoting bundled-content streaming services to €148.9m, which was a year-on-year increase of 50%. The share of North American and European revenue was 56% and 37% respectively (6M 2022: 57% and 38% respectively).

¹ Following a strategic realignment, the business activities relating to the (ad-funded) digital marketing services were discontinued as of mid-August 2022. The strategic realignment prescribes greater focus on the subscription-based, bundled content streaming services and better linking the operations and processes to the Group's goals and overall business strategy.

MANAGEMENT REPORT



Customer acquisition costs (marketing spend)

One of the Group's most important drivers for revenue growth is customer acquisition costs (marketing spend). The customer acquisition costs reflect the advertising costs incurred in the reporting period for acquiring new members and subsequently future sales.

In accordance with IFRS 15, CLIQ capitalises its customer acquisitions costs that are directly allocable to new members subscribing to the recurring digital entertainment services in order to eliminate the timing difference between immediate cost impact and the deferred revenue recognition.

These capitalised customer acquisition costs, or so-called contract costs, are an investment in the Customer Base Value (LTVCB), which represents expected future sales.

The contract costs are released to the income statement over the member's revenue lifecycle with a maximum amortisation period of 18 months. When a member unsubscribes to the service, the corresponding capitalised contract costs are fully amortised in the same period.

The customer acquisition costs, capitalised contract costs and amortised contract costs together represent the marketing costs related to the revenue recognised in the period. The marketing costs related to the revenue for the period are recognised in line with the duration of the expected membership and thus shows an accurate and fair view of the Group's earnings.

in millions of €	6M 2023	6M 2022	Y/Y Δ	2Q 2023	2Q 2022	Υ/Υ Δ
Customer acquisition costs (marketing spend)	-64.7	-52.1	24%	-31.8	-29.6	7%
of which capitalised and amortised in the period:						
Capitalisation of customer acquisition costs (contract costs)	63.1	48.4	30%	30.7	27.7	11%
Amortisation of contract costs	-56.6	-33.2	70%	-27.7	-18.0	54%
Total marketing costs	-58.3	-36.9	58%	-28.9	-19.9	45%
in % of revenue	37%	32%		38%	31%	

CLIQ's customer acquisition costs in **2Q 2023** amounted to €31.8 million (2Q 2022: €29.6 million). The total marketing costs in 2Q 2023 amounted to €28.9 million (2Q 2022: €19.9 million), which as a percentage of revenue was 38% (2Q 2022: 31%).

In **6M 2023**, the Group's customer acquisition costs grew by 24% to €64.7 million (6M 2022: €52.1 million) and the total marketing costs amounted to €58.3 million (6M 2022: €36.9 million).

The higher marketing costs reflected the more competitive pricing environment, where bidding prices to acquire new members were elevated, especially in Europe. In response to the elevated customer acquisition costs, the Group has strategically focused on acquiring new members with a projected higher average lifetime value, which is instrumental in maintaining healthy profit margins.

CLIC

MANAGEMENT REPORT

The brand marketing spend share remained immaterial due to a recalibration of the promotional activities following data analyses of the TV campaigns aired in April in order to further improve the number of Cliq (cliq.de) membership conversions going forward.

EBITDA

In the **second quarter** of 2023, CLIQ's EBITDA grew in line with sales by 23% to €12.4 million (2Q 2022: €10.1 million) and resulted in an expanded EBITDA margin of 16.2% (2Q 2022: 15.7%) also due to an improved cost-of-sales management.

In the **first half** of 2023, the Group's EBITDA grew by 37% to €25.2 million (6M 2022: €18.4 million). The EBITDA margin remained stable at 15.8% (6M 2022: 15.7%), despite the higher marketing costs and was compensated by lower Other Cost of Sales.

Earnings per share

Profit for the **second quarter** 2023 was 15% higher than in prior year's second quarter and totalled €8.0 million (2Q 2022: €7.0 million). Basic EPS for the second quarter grew by 15% year-on-year and was €1.23 in comparison to €1.07 in 2Q 2022.

In **6M 2023**, profit for the half-year came in at €16.2 million and was 27% higher than prior year (6M 2022: €12.8 million). Basic EPS for the first six months was €2.49 in comparison to €1.97 in 6M 2022.

Key performance indicators

The **number of unique paying members** for bundled and single-content streaming services was to 1.1 million (30/06/2022: 1.2 million). In response to the challenges posed by elevated customer acquisition costs, the company has strategically focused on acquiring new members with a projected higher average lifetime value (+15% year-on-year), which is instrumental in maintaining healthy profit margins. While this approach has resulted in a slightly lower number of new and reported members compared to the previous year's period, the emphasis on attracting those with greater potential for long-term value has proven to be effective.

Moreover, the ongoing ability to secure higher average membership fees from these newly acquired members throughout the current and previous periods has contributed to the growth of the customer base value and, subsequently, the company's revenues for the period.

The **expected average lifetime value of a customer** (LTV) for bundled and single-content services was €87.53 in 2Q 2023 (2Q 2022: €72.41). The year-on-year increase was due to the Group's focus on selling bundled content services and the subsequent growing share of bundled content service memberships. In 6M 2023, the corresponding value was €82.69 (6M 2022: €71.90).

As at 30/06/2023, the Group's **customer base value** (LTVCB) was €150 million (30/06/2022: €121 million). The customer base value is calculated by multiplying the number of members by their individual remaining lifetime value and represents total revenue that is expected to be generated by existing members.

CLIC

MANAGEMENT REPORT

CLIQ Digital no longer discloses the **six months' Profitability Index**. The metric remains deployed internally for measuring the profitability of newly acquired members and navigating the marketing measures.

Cash flow

In the **second quarter** 2023, the Group significantly increased its operating free cash flow to €9.2 million (2Q 2022: €1.1 million outflow). The operating free cash flow is defined as the sum of net cash generated by operating and investing activities, i.e. before cash flow from financing activities.

The cash inflow from operating activities during the second quarter of 2023 amounted to €12.9 million (cf. €1.9 million in 2Q 2022). This increase in cash flow from operating activities was due mainly to the higher revenues.

The 2Q 2023 cash outflow from investing activities amounted to €3.7 million compared to €2.9 million in 2Q 2022 and was largely due to investments relating to Cliq (www.cliq.de) as well as to payments for licensed content.

The cash flow from financing activities during 2Q 2023 was an outflow of €12.3 million (2Q 2022: €7.3 million outflow) and included €11.6 million dividend distribution (2Q 2023: 7.2 million).

in millions of €	6M 2023	6M 2022	2Q 2023	2Q 2022
Cash flow from operating activities	17.0	3.5	12.9	1.9
Cash flow from investing activities	-6.5	-4.4	-3.7	-2.9
Operating free cash flow	10.5	-0.9	9.2	-1.1
Cash flow from financing activities	-12.4	-7.2	-12.3	-7.3
Cash flow for the period	-1.8	-8.1	-3.2	-8.4

The Group's business development in the **first half** of the year resulted in an operating free cash inflow of €10.5 million (6M 2022: €0.9 million outflow).

A €17.0 million cash inflow from operating activities resulted during the first six months of 2023 (cf. €3.5 million in 6M 2022). This increase in operating cash flow was due to the increase in revenue in the first six months from the numerous streaming services.

The cash outflow from financing activities during 6M 2023 was €12.4 million (6M 2022: €7.2 million) and largely related to the dividend distribution.

MANAGEMENT REPORT

Cash position

As at 30 June 2023, the net cash / debt position of the Group was:

in millions of €	30/06/2023	31/12/2022	Δ
Cash & cash equivalents	15.5	16.8	-1.3
Bank borrowings	-7.5	-6.9	-0.6
Net cash position	8.0	9.9	-1.9

After netting cash and cash equivalents with bank borrowings per 30 June 2022, the net cash position was €8.0 million and included €11.6 million dividend paid.

OPPORTUNITIES AND RISKS

Taking into account the respective probability of occurrence and the potential impact of the risks described in the annual report 2022, no risks were identified that could threaten CLIQ Digital AG as a going concern.

OUTLOOK

In 2023, the CLIQ Digital Group expects strong organic growth in revenue, EBITDA and marketing spend due to increased demand for streaming services.

Based on stable exchange rates, no adjustments to the Group's portfolio and despite tough comparables, the Management Board is confident that in 2023, CLIQ will be able to generate more than €345 million in revenue and realise an EBITDA of at least €50 million with a total marketing spend exceeding €120 million.

The Group expects to grow revenue every year and reach €500 million by the end of 2025.



UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS

for the six months ended 30 June

in ′000 €	Note	6M 2023	6M 2022
Revenue	5	159,642	116,801
Cost of sales	6	-117,549	-83,585
Gross profit		42,093	33,216
Personnel expenses	7	-12,636	-10,220
Other operating expenses		-4,255	-3,658
Impairment losses and gains on trade receivables and contract costs		19	-974
Total operating expenses		-16,872	-14,852
EBITDA		25,221	18,364
Depreciation, amortisation and impairment charges applied to intangible, tangible and other current assets	8	-1,738	-639
EBIT		23,483	17,724
Financial income and financial expenses	9	-908	-141
Profit before tax		22,575	17,583
Income taxes	10	-6,354	-4,772
Profit for the period		16,221	12,811
Attributable to:			
Owners of the Company		16,222	12,813
Non-controlling interest		-1	-2
Profit for the period		16,221	12,811
Earnings per share			
Basic earnings per share (in €)		2.49	1.97
Diluted earnings per share (in €)		2.47	1.96



UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OCI

for the six months ended 30 June

in '000 €	Note	6M 2023	6M 2022
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translating foreign operations		109	-46
Total other comprehensive income for the year	•	109	-46
Total profit for the period		16,221	12,811
Total comprehensive income for the year		16,330	12,765
Attributable to:			
Shareholders of the company		16,331	12,766
Non-controlling interest	-	-1	-2
Total comprehensive income for the year		16,330	12,765



UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF THE FINANCIAL POSITION

in '000 €	Note	30/06/2023	31/12/2022
Assets			
Goodwill	11	47,567	47,435
Other intangible assets	12	11,160	8,401
Property, operating and office equipment	13	4,346	4,957
Contract costs		1,821	707
Other non-current assets	14	1,972	1,972
Deferred tax assets		1,663	1,583
Total non-current assets		68,529	65,055
Trade receivables		17,743	13,618
Contract costs		44,201	38,857
Other current assets		1,652	769
Cash and cash equivalents		15,538	16,804
Total current assets		79,134	70,046
Total assets		147,663	135,101
Equity & Liabilities Issued capital		6,509	6,509
Issued capital		6,509	6,509
Share premium		58,053	58,053
Retained earnings		20,954	16,375
Other reserves		985	435
Equity attributable to the shareholders		86,501	81,372
Non-controlling interest		-66	-65
Total equity		86,436	81,307
Deferred tax liabilities		13,263	10,503
Borrowings	16	-	6,562
Other financial liabilities	15	3,436	4,137
Other liabilities		1,704	1,376
Total non-current liabilities		18,403	22,578
Borrowings	16	7,378	-
Other financial liabilities	15	1,281	2,178
Provisions		376	375
Trade payables		16,796	9,531
Income tax liabilities		2,716	2,613
Other liabilities		14,278	16,519
Total current liabilities		42,825	31,216
Total liabilities		61,228	53,794
Total equity and liabilities		147,663	135,101



UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the six months ended 30 June

in '000 €	Issued capital	Share premium	Retained earnings	Other reserves	Equity attributa- ble to the share- holders	Non- controlling interest	Total equity
Balance as of 1 January 2023	6,509	58,053	16,375	435	81,372	-65	81,307
Net profit / loss for the period	-	-	16,222	-	16,222	-1	16,221
Other comprehensive income	-	-	-	294	294	-	294
Dividend Distributions	-	-	-11,643	-	-11,643	-	-11,643
Equity-settled share-based payments	-	-	-	256	256	-	256
Balance as of 30 June 2023	6,509	58,053	20,954	985	86,501	-66	86,436



UNAUDITED CONSOLIDATED CASH FLOW STATEMENT

for the six months ended 30 June

in '000 €	Note	6M 2023	6M 2022
Cash flow from operating activities			
Profit before tax		22,575	17,583
Net (gain)/loss arising on financial liabilities designated as at fair value through profit and loss		-	59
Financial income and expenses recognized in profit or loss	9	908	82
Equity-settled share based payment transactions		256	157
Depreciation and amortization of non-current assets	12, 13	3,391	1,652
		27,131	19,534
Changes in working capital		-6,355	-13,482
(Increase)/decrease in contract costs		-6,413	-15,228
(Increase)/decrease in trade receivables and other current assets		-4,642	-3,294
Increase/(decrease) in current liabilities		4,700	5,040
Cash generated from operations		20,776	6,052
Income taxes (paid)/received		-3,596	-2,252
Interest (paid)/received		-154	-294
Net cash generated from operating activities		17,026	3,505
Cash flow from investing activities			
Payments for property, plant and equipment	16	-87	-425
Payments for intangible fixed assets	15	-5,411	-3,711
Acquisition of other investments		-199	-272
Net cash (outflow)/inflow on acquisition of subsidiaries		-800	-
Net cash used in investing activities		-6,497	-4,408



CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

in ′000 €	Note	6M 2023	6M 2022
Cash flow from financing activities			
Transaction costs related to loans and borrowings		-	-120
Lease instalments paid		-723	46
Acquisition of non-controlling interest		1	1
Dividends paid		-11,643	-7,155
Net cash used in financing activities		-12,366	-7,229
Total cash flow		-1,836	-8,132
Cash and cash equivalents at the beginning of the year		9,900	2,301
Net increase / (decrease) in cash and cash equivalents		-1,836	-8,132
Effects of exchange rate changes on the balance of cash held in foreign currencies		-17	-1
Cash and cash equivalents at the end of the year		8,046	-5,832
Cash and bank balances		15,538	6,168
Bank borrowing overdraft facility		7,493	-12,000
Cash and cash equivalents in cash flow statement		8,046	-5,832



1 CORPORATE INFORMATION

The CLIQ Digital Group sells subscription-based streaming services that bundle movies & series, music, audiobooks, sports and games to consumers globally. The Group licences streaming content from partners, bundles it and sells the content through its numerous streaming services. Over the years, CLIQ has become a specialist in online advertising and creating streaming services that are advertised towards specific consumer groups. CLIQ operates in over 40 countries and employed 177 staff from 40 different nationalities as at 30 June 2023. The company is headquartered in Düsseldorf and has offices in Amsterdam, London, Paris and Toronto.

The holding company of the Group is CLIQ Digital AG, located in Grünstraße 8, 40212 Düsseldorf, Germany and registered in the commercial register of the Amtsgericht Düsseldorf (commercial register number 69068). The shares of CLIQ Digital AG are listed on the Frankfurt Stock Exchange in the Scale segment for small and medium-sized companies, which is part of the Open Market segment (ISIN: DE000A0HHJR3, WKN: A0HHJR) and is a constituent of the MSCI World Micro Cap Index. Pursuant to Section 2 (5) of the German Securities Trading Act (WpHG), the Open Market does not constitute an organised or regulated market. The basis for the inclusion of securities in the Open Market are the guidelines for the Regulated Unofficial Market of Deutsche Börse AG. As a result, CLIQ Digital AG is not a capital market-orientated company pursuant to Section 264d of the German Commercial Code (HGB) and is also not obligated pursuant to Section 315e of the German Commercial Code (HGB) to prepare consolidated financial statements on the basis of the International Financial Reporting Standards (IFRS) as applicable in the EU. CLIQ Digital AG is obligated to prepare consolidated financial statements in accordance with German accounting standards. However, an exemption is possible if the company prepares consolidated financial statements according to IFRS.

The period for the Group's condensed consolidated interim financial statement starts on 1 January and ends on 30 June of each calendar year. This condensed consolidated interim financial statements are prepared in euros, which is the functional and reporting currency of CLIQ Digital Group. Reporting is in thousands of euros (in '000 €) unless otherwise stated.

2 BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

The condensed consolidated interim financial statements for the six months ended 30 June 2023 have been prepared in accordance with IAS 34 Interim Financial Reporting, and should be read in conjunction with the Group's last annual consolidated financial statements as at and for the year ended 31 December 2022 ('last annual financial statements'). They do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements. The accounting policies adopted in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's last annual financial statements.



3 SCOPE OF CONSOLIDATION

Set out below is a list of subsidiaries of CLIQ Digital Group which have been included in the condensed consolidated interim financial statements as per the reporting period and showing the proportion of ownership interest and voting power held by the Group.

Name of subsidiary	Place of incorporation and operation	30 Jun 2023	31 Dec 2022
Principal companies			
Netherlands			
Cliq B.V.	Amsterdam, The Netherlands	100%	100%
Cliq Games B.V.	Amsterdam, The Netherlands	60%	60%
CMind B.V.	Amsterdam, The Netherlands	100%	100%
CPay B.V.	Amsterdam, The Netherlands	100%	100%
idna B.V.	Amsterdam, The Netherlands	100%	100%
Germany			
Cliq GmbH	Düsseldorf, Germany	100%	100%
United Kingdom			
Universal Mobile Enterprises Limited	Witney, United Kingdom	100%	100%
Red27 Mobile Limited	Witney, United Kingdom	100%	100%
France			
Tornika S.A.S.	Paris, France	100%	100%
Other companies			
ADGOMO Limited	Witney, United Kingdom	100%	100%
C Formats GmbH	Düsseldorf, Germany	100%	100%
Claus Mobi GmbH	Düsseldorf, Germany	100%	100%
Cructiq AG	Baar, Switzerland	100%	100%
Luboka Media Limited	Witney, United Kingdom	100%	100%
Memtiq B.V.	Amsterdam, The Netherlands	100%	100%
Rheinkraft Production GmbH	Düsseldorf, Germany	100%	100%
The Mobile Generation Americas Inc.	Toronto, Canada	100%	100%
Tornika Media B.V.	Amsterdam, The Netherlands	100%	100%
Zimiq GmbH	Düsseldorf, Germany	100%	100%
Holding, inactive and closed compa	nies		
Cliq Holding B.V. (formerly Cliq UK Holding B.V.)	Amsterdam, The Netherlands	100%	100%
Moonlight Mobile Limited	Witney, United Kingdom	100%	100%
Bob Mobile Hellas S.A.	Attiki, Greece	100%	100%
Bunkr Technologies S.A.S.	Vincennes, France	80%	80%
Netacy Inc.	Dover, USA	100%	100%
Guerilla Mobile Asia Pacific Pte. Ltd	Singapore	100%	100%
TMG Singapore PTE Ltd.	Singapore	100%	100%
Hype Ventures B.V. (merged with CLIQ UK Holding B.V. in Jan 2023)	Amsterdam, The Netherlands	100%	100%
VIPMOB B.V.	Amsterdam, The Netherlands	80%	100%



4 USE OF JUDGEMENTS AND ESTIMATES

In the application of the Group's accounting policies, which are described in Note 2, the Board Members of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant to the balance sheet date. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

5 REVENUE

The Group derives revenue from services at a point in time for the following services:

In '000 €	6M 2023	6M 2022
Digital entertainment services	159,642	111,783
Digital marketing services	-	5,018
Total	159,642	116,801

In the following table revenue from contracts with customers is disaggregated by geographical market:

In '000 €	6M 2023	6M 2022
North America	89,889	66,194
Europe	59,360	44,584
Latin America	5,958	119
ROW	4,436	5,904
Total	159,642	116,801



6 COST OF SALES

The cost of sales are composed as follows:

In '000 €	6M 2023	6M 2022
Marketing spend	64,730	52,110
Capitalised marketing spend	-63,054	-48,432
Amortised contract costs	56,641	33,204
Marketing costs	58,316	36,881
Third party costs	25,970	20,573
Other COS	33,262	26,131
Total	117,549	83,585

7 PERSONNEL EXPENSES

The personnel expenses are composed as follows:

In '000 €	6M 2023	6M 2022
Wages and salaries	9,766	7,643
Pension contributions	28	17
Social security contributions	1,100	821
Share-based payment arrangements	671	1,002
Hired staff and related costs	622	294
Other	451	444
Total	12,636	10,220



7.1 Employees

The average number of employees during the financial period was as follows:

	6M 2023	6M 2022
Employees (average full-time equivalent)	169	135
Full-time employees (average headcount)	147	121
Part-time employees (average headcount)	27	19
Employees (average headcount)	174	140

8 DEPRECIATION, AMORTISATION AND IMPAIRMENT CHARGES

In '000 €	6M 2023	6M 2022
Licences and trademarks	-	103
Other intangible assets	998	14
Right of use assets	518	386
Plant, operating and office equipment	222	137
Total	1,738	639



9 FINANCIAL INCOME AND FINANCIAL EXPENSES

In ′000 €	6M 2023	6M 2022
Financial income	01VI 2023	0IVI 2022
rinancial income		
Exchange results	-	365
Total financial income	-	365
Financial expenses		
Interest expenses on bank overdrafts and loans	-84	-125
Amortisation capitalised finance expenses	-63	-57
Interest expense on lease liabilities	-99	-80
Exchange results	-473	-
Bank costs	-121	-142
Other financial expenses	-68	-44
Fair value movements on financial liabilities designated as FVTPL	-	-59
Total financial expenses	-908	-506
Financial income and expenses	-908	-141

10 CORPORATE INCOME TAX

Income tax expense is recognised at an amount determined by multiplying the profit (loss) before tax for the reporting period by management's best estimate of the weighted-average annual income tax rate expected for the full financial year, adjusted for the tax effect of certain items recognised in full in the period. To allocate profit and losses and determine in which countries it should be taxed, the Group applies a transfer pricing policy which is reviewed and when necessary revised on an annual basis. The income taxes recognised in the interim financial statements are based on the same transfer pricing policy as in the last annual financial statements. As such, the effective tax rate in the interim financial statements may differ from management's estimate of the effective tax rate for the annual financial statements.

All deferred taxes on temporary differences were calculated, as in the previous year, on the basis of a combined 31.2% tax rate for Germany, 25.8% tax rate for The Netherlands, 19.0% tax rate for the United Kingdom and the applicable tax rate for other foreign jurisdictions.



10.1 Reconciliation of the effective tax rate

					1	
In ′000 €	DE	NL	UK	Other	6M 2023	6M 2022
Profit before tax	-3,606	24,222	2,221	-262	22,575	17,383
Nominal tax rate	31.2%	25.8%	19.0%	19.2%	31.2%	31%
Income tax calculated at nominal rate	1,126	-6,249	-422	50	-7,049	-5,490
Effects of different tax rates of subsidiaries operating in other jurisdictions	-	-	-	-	1,554	1,054
Expenses share option plan which are not tax-deductible	-97	-	-	-	-97	-63
Participation exemption	-	-	-	-	-	-39
Tax results from previous years	-39	-69	31	-	-77	15
Recognition of previously unrecognized (derecognition of previously recognized) tax losses	-624	-	-	-	-624	-78
Fair value movements related to contingent considerations arrangements from acquisitions	-	-	-	-	-	-19
Non-deducitble amortisation and depreciation expenses	-	-	-	-	-	-14
Changes in tax rate	-	-	-	-	-	-104
Other	4	-39	-5.5	-20	-60	-35
Income tax expense in profit or loss account (effective)	369	-6,357	-397	31	-6,354	-4,772
Effective tax rate	10.2%	26.2%	17.9%	11.7%	28.1%	27,5%



11 GOODWILL

11.1 Reconcilation of carrying amount of goodwill

In '000 €	30/06/2023	31/12/2022
Cost	47,673	47,541
Accumulated impairment losses	-106	-106
Carrying amount goodwill	47,567	47,435

In '000 €	30/06/2023
Cost	
31 December 2022	47,541
Disposals	-
Effect of foreign currency exchange differences	132
30 June 2023	47,673
Accumulated impairment losses	
31 December 2022	-106
Effect of foreign currency exchange differences	-
30 June 2023	-106
Carrying amount at reporting date	47,567



12 OTHER INTANGIBLE ASSETS

The other intangible assets consist of the following assets as at 30 June 2023:

In '000 €	Licences and trademarks	Internally generated in- tangible assets	Total
Cost			
31 December 2022	4,624	6,083	10,707
Additions	1,519	3,892	5,411
Disposals	-1,654	-	-1,654
Effect of foreign currency exchange differences	-	1	1
30 June 2023	4,490	9,976	14,466
Amortisation and impairment losses			
31 December 2022	2,162	145	2,306
Amortisation	1,653	998	2,651
Disposals	-1,654	-	-1,654
Effect of foreign currency exchange differences	-	1	1
30 June 2023	2,161	1,144	3,305
Carrying amount 31 December 2022	2,462	5,938	8,401
Carrying amount 30 June 2023	2,329	8,832	11,160



13 PLANT, OPERATING AND OFFICE EQUIPMENT

The property, plant and equipment consist of the following assets as at 30 June 2023:

	Plant, operating and	Right of Use	
In '000 €	office equipment	Assets	Total
Cost			
31 December 2022	1,733	4,832	6,565
Additions	87	39	126
Disposals	-	-	-
30 June 2023	1,819	4,871	6,690
Amortisation and impairment losses			
31 December 2022	512	1,096	1,608
Amortisation in the financial year	219	518	737
Disposals	-	-	-
30 June 2023	731	1,614	2,345
Carrying amount 31 December 2022	1,221	3,736	4,957
Carrying amount 30 June 2023	1,089	3,257	4,346

13.1 Right of use assets

The right of use asset relates to the rental agreements signed by the Group. The right of use asset is depreciated using the straight-line method and based on the contractual term of the rental agreement.



14 OTHER NON-CURRENT ASSETS

In '000 €	30/06/2023	31/12/2022
Blacknut SAS	1,572	1,572
Dreamspark SAS	400	400
Total	1,972	1,972

15 OTHER FINANCIAL LIABILITIES

In '000 €	30/06/2023	31/12/2022
Non-current liabilities		
Lease liabilities	3,436	4,137
Subtotal	3,436	4,137
Current liabilities		
Lease liabilities	1,174	1,054
Contingent considerations resulting from acquisitions	57	857
Forward exchange contracts	-	17
Other	50	250
Subtotal	1,281	2,718
Total financial liabilities	4,717	6,315



15.1 Lease liabilities

A maturity analysis of the lease payments as of reporting date is presented below:

In '000 €	30/06/2023	31/12/2022
Not later than 1 year	1,174	1,054
Later than 1 year and not later than 5 years	3,436	3,888
Later than 5 years	-	249
Total	4,610	5,191

16 BANK BORROWINGS

In '000 €	30/06/2023	31/12/2022
Overdraft facility	7,493	6,000
Borrowing base facility	-	904
Total drawdowns on credit facility	7,493	6,904
Capitalised finance expenses	-114	-342
Total bank borrowings	7,378	6,562

On 20 April 2023, the Group terminated the financing facility provided by the consortium of Commerzbank AG and Deutsche Bank AG and simultaneously entered into an overdraft facility with HSBC for an amount of €15.0 million at improved terms and conditions.

The new financing facility consists of an overdraft facility (€ 15 million). If the financing facilities are used, the interest rate is calculated as follows:

- (i) for EUR: at the Main Refinancing Operations rate published by the European Central Bank (ECB) (provided that, if such interest rate is less than zero, it shall be deemed to be zero), increased with the applicable margin of 2.60%.
- (ii) for USD: Midpoint of Federal Reserve (FED) Target Range (provided that, if such interest rate is less than zero, it shall be deemed to be zero), increased with the applicable margin of 2.85%.
- (iii) for GBP: at the Bank Of England rate published by the Bank of England (BOE) (provided that, if such interest rate is less than zero, it shall be deemed to be zero), increased with the applicable margin of 2.85%.



17 SHARE-BASED PAYMENT ARRANGEMENTS

17.1 Description of share-based payment arrangements

At 30 June 2023, the Group had the following share-based payment arrangements outstanding:

	30/06/2023	31/12/2022
In '000 €	Number of instruments	Number of instruments
Share appreciation rights 2017	-	2
Stock option plan 2017	45.0	45.0
Share appreciation rights 2019	23.0	34.6
Share appreciation rights 2020	53.3	53.3
Share appreciation rights 2021	59.3	59.3
Share appreciation rights 2022	44.0	44.0
Share appreciation rights 2023	46.4	-
Subtotal cash-settled share option arrangements	270.9	238.1
Stock option plan 2020	115.5	94.5
Subtotal equity-settled share option arrangements	115.5	94.5
Total	386.4	332.6

During the period, the below share-based payment arrangements are new or changed compared to the last annual financial statements.

17.1.1 Share appreciation rights 2023

During 6M 2023 the Group granted a total of 46,350 share appreciation rights (SAR) to employees that entitle them to a cash payment after 4 years of service. The share appreciation rights expire at the end of a 7 year period after grant date. A precondition for the exercise of the share appreciation rights is that the respective year performance target has been achieved within the four-year waiting period. The year performance target is based on the Group EBITDA in comparison to the Group budgeted EBITDA. The amount of cash payment is determined based on the increase in the share price of the Company between grant date and the time of exercise.

17.1.2 Stock option plan 2020

The purpose of this plan is the persistent linking of the interests of the members of the Management Board and of employees of the company with the interests of the shareholders of the company in a long-term increase in the shareholder value. During 6M 2023 21,000 stock option rights have been granted.

The options issued within the framework of the plan entitle the holder thereof to subscribe shares in the



Company. One option entitles the holder thereof to subscribe one share in the company. Such right to subscribe shares may be satisfied either out of a contingent capital created for this purpose or out of the holdings of the Company's own shares. This will be decided by the Supervisory Board as far as the Management Board is concerned and by the Management Board for the other participants. The term of each option ends after expiration of seven years since grant date of the option to the respective participant. The holding period of the options amounts to four years.

Each stock option gives the right to a no-par value share in the company, against payment of the exercise price of €1. A prerequisite for the exercise of options is the achievement of the annual performance target within the waiting period. The main performance target for the exercise of options is achieved if the closing price of the share in the Company in Xetra trading at the Frankfurt stock exchange exceeds the target share price corresponding to the year and month of the grant date on a total of fifty stock exchange trading days within a period of twelve months following the granting of the relevant options.

17.2 Underlying the cash-settled stock option plans

The fair value of the options was calculated by an external valuation expert using the Black-Scholes-Merton formula. For all the programmes, plausible estimates were made of the expected volatility, including price increases that occurred in the relevant periods until balance sheet date.

The inputs used in the measurement of the average weighted fair values on grant date and measurement date of the share appreciation rights (SAR) and stock option plans were as follows.

	SAR 2017	Stock option plan 2017	SAR 2019	SAR 2020	SAR 2021	SAR 2022	SAR 2023
Number of options issued (in '000)	74.0	67.5	34.6	63.3	59.3	44.0	46.4
Fair value of the option on grant date	€2.52	€1.46	€0.65	€2.61	€7.27	€7.89	€9.52
Fair value of the option on measurement date	€18.36	€23.31	€22.37	€18.32	€ 8.25	€ 8.32	€ 8.08
Exercise price of the option on the issue date	€6.84	€1.00	€2.35	€6.29	€21.19	€22.67	€26.39
Expected volatility	65%	65%	60%	60%	60%	60%	60%
Duration of the option	7 yrs	7 yrs	7 yrs	7 yrs	7 yrs	7 yrs	7 yrs
Expected dividends	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Risk-free interest rate	2.5%	2.5%	2.5%	2.6%	2.6%	2.6%	2.6%

17.3 Assumptions underlying the equity-settled stock option plans

The fair value of the options was calculated by an external valuation expert using the Black-Scholes-Merton formula. For all the programmes, plausible estimates were made of the expected volatility, including price increases that occurred in the relevant periods until balance sheet date.



The inputs used in the measurement of the average weighted fair values on grant date and measurement date of the share appreciation rights and stock option plans were as follows.

	Stock option plan 2020
Number of options issued	115,500
Fair value of the option on grant date	€ 17.80
Share price on grant date	€ 22.92
Exercise price of the option on grant date	€1.00
Expected volatility	61%
Duration of the option	7 yrs
Expected dividends	5.0%
Risk-free interest rate	2.3%

Expected volatility has been based on an evaluation of the historical volatility of the Company's share price, particularly over the historical period commensurate with the expected term. The expected term of the instruments has been based on historical experience and general option holder behavior.

17.4 Reconciliation of outstanding share options arrangements

The number and weighted-average exercise prices of share options under the share option programmes were as follows.

	6M 2023 Average exercise price		
	Number	€	
1 January	332,600	4.57	
Granted during the period	67,350	18.47	
Exercised during the period	-13,600	2.71	
30 June	386,350	10.43	
Exercisable on 30 June	23,000	2.53	

The options outstanding at 30 June 2023 had an exercise price in the range of €1.00 to €32.32 (31 Dec 2022: €1.00 to €32.32) and a weighted-average contractual life of 4.3 years (31 Dec 2022: 7.1 years). The weighted-average share price at the date of exercise for share options exercised in 2023 was €30.28 (6M 2022: €25.93).



18 COMMITMENTS AND CONTINGENCIES

As at balance sheet date, the Group had no significant commitments for expenditures which have not already been recognised.

19 EVENTS AFTER THE REPORTING PERIOD

No significant events have occurred after the reporting date, which are of significant importance to the Group.



DISCLOSURE IN ACCORDANCE WITH SECTION 115 (5) SENTENCE 6 OF THE GERMAN SECURITIES TRADING ACT (WpHG)

The condensed consolidated interim financial statements as at 30 June 2023 – consisting of the consolidated income statement, consolidated balance sheet, cash flow statement, statement of changes in equity and notes – and the Group interim management report for the period 1 January until 30 June 2023 were not audited in accordance with Section 317 of the German Commercial Code (HGB) or subjected to a review by a person qualified to audit financial statements.

RESPONSIBILITY STATEMENT

We confirm that, to the best of our knowledge and in accordance with applicable accounting principles for interim reporting, the condensed interim financial statements of CLIQ Digital AG present a true and fair view of the CLIQ Group's assets, financial situation and earnings, and that the condensed Group interim management report describes fairly, in all material respects, the Group's business trends and performance, The Group's position, and the significant risks and opportunities of the Group's expected future development in the remaining months of 2023.

2 August 2023

The Management Board



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About CLIQ Digital

The CLIQ Digital Group sells subscription-based streaming services that bundle movies & series, music, audiobooks, sports and games to consumers globally. The Group licences streaming content from partners, bundles it and sells the content through its numerous streaming services. Over the years, CLIQ Digital has become a specialist in online advertising and creating streaming services that are advertised towards specific consumer groups. CLIQ Digital operates in over 40 countries and employed 177 staff from 40 different nationalities as at 30 June 2023. The company is headquartered in Düsseldorf and has offices in Amsterdam, London, Paris and Toronto. CLIQ Digital is listed in the Scale segment of the Frankfurt Stock Exchange (ISIN: DE000A0HHJR3, WKN: A0HHJR) and is a constituent of the MSCI World Micro Cap Index.

Visit our website at https://cliqdigital.com/investors, here you will find all publications as well as further information about CLIQ Digital. Follow us on LinkedIn | Facebook | Instagram.

Disclaimer

This financial report contains unaudited figures. It also contains forward-looking statements which are based on certain expectations and assumptions at the time of publication of this report and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in this report. Many of these risks and uncertainties relate to factors that are beyond CLIQ Digital's ability to control or estimate precisely, such as future market and economic conditions, the behaviour of other market participants, the ability to successfully integrate acquired businesses and achieve anticipated synergies and the actions of government regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. CLIQ Digital does not undertake any obligation to publicly release any update or revisions to these forward-looking statements to reflect events or circumstances after the date of this report.

Please note: rounding differences can occur and In case of doubt, the English version shall prevail.



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